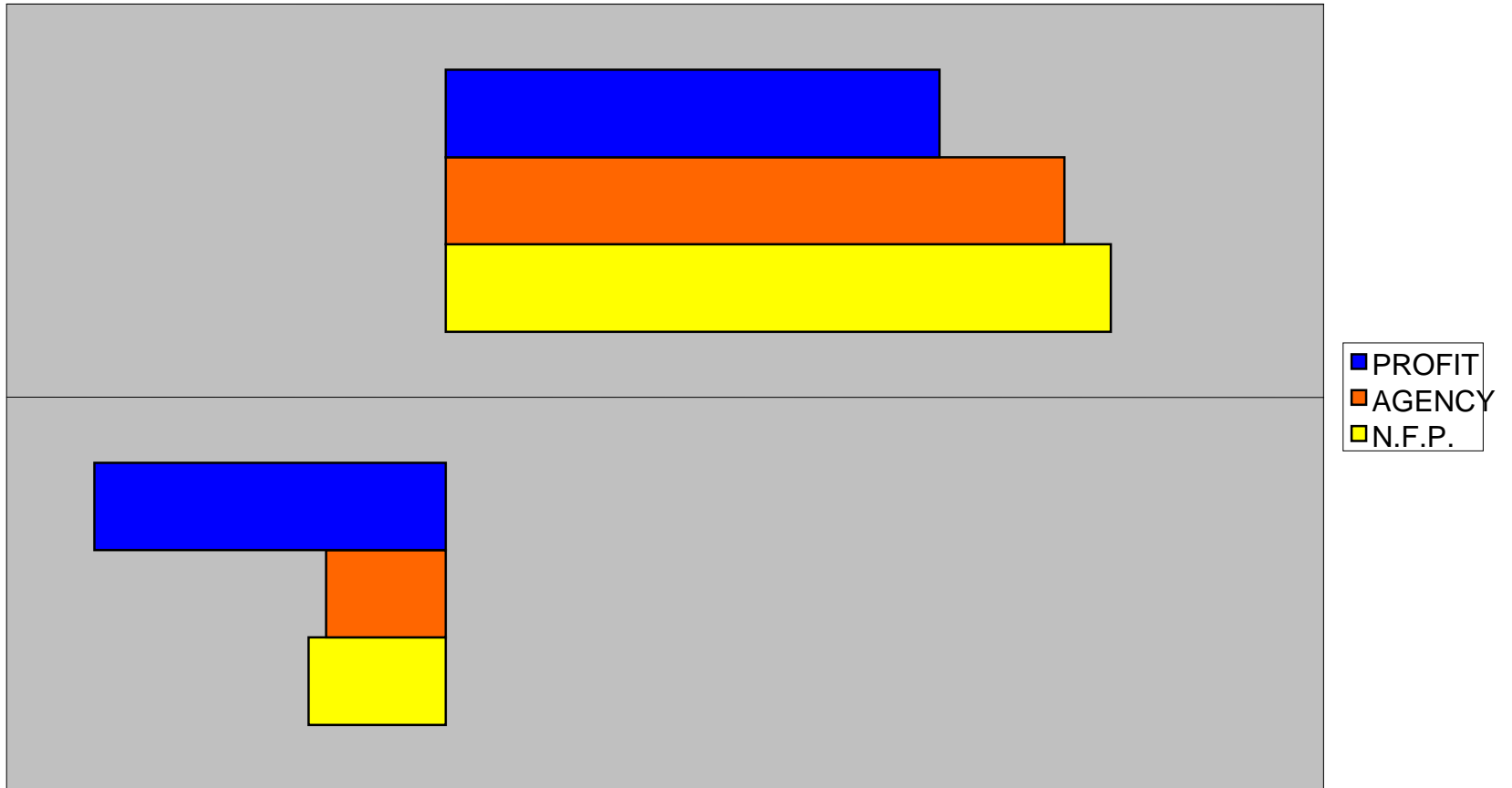


BUSINESS CASE - CHART 1BC

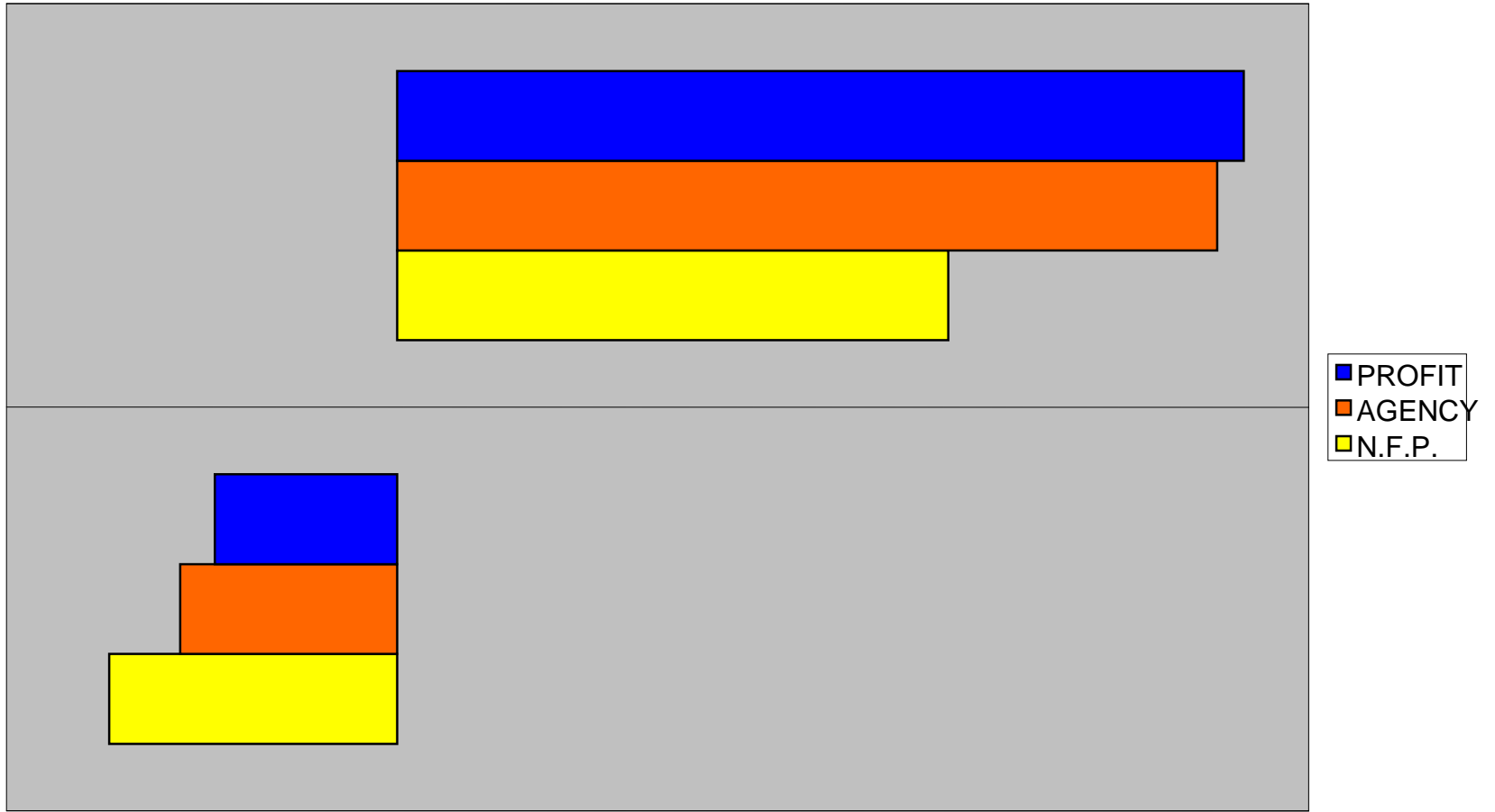
**HAVING EMPLOYEES WITH DISABILITIES WILL HELP REACH AND SERVICE NEW CUSTOMERS**  
% of total responding



	LESS RELEVANT	MORE RELEVANT
PROFIT	-32%	45%
AGENCY	-11%	56%
N.F.P.	-13%	61%

BUSINESS CASE - CHART 2BC

**PWD'S REPRESENT AN IMPORTANT SOURCE TO REPLACE RETIRING  
% of total responding**

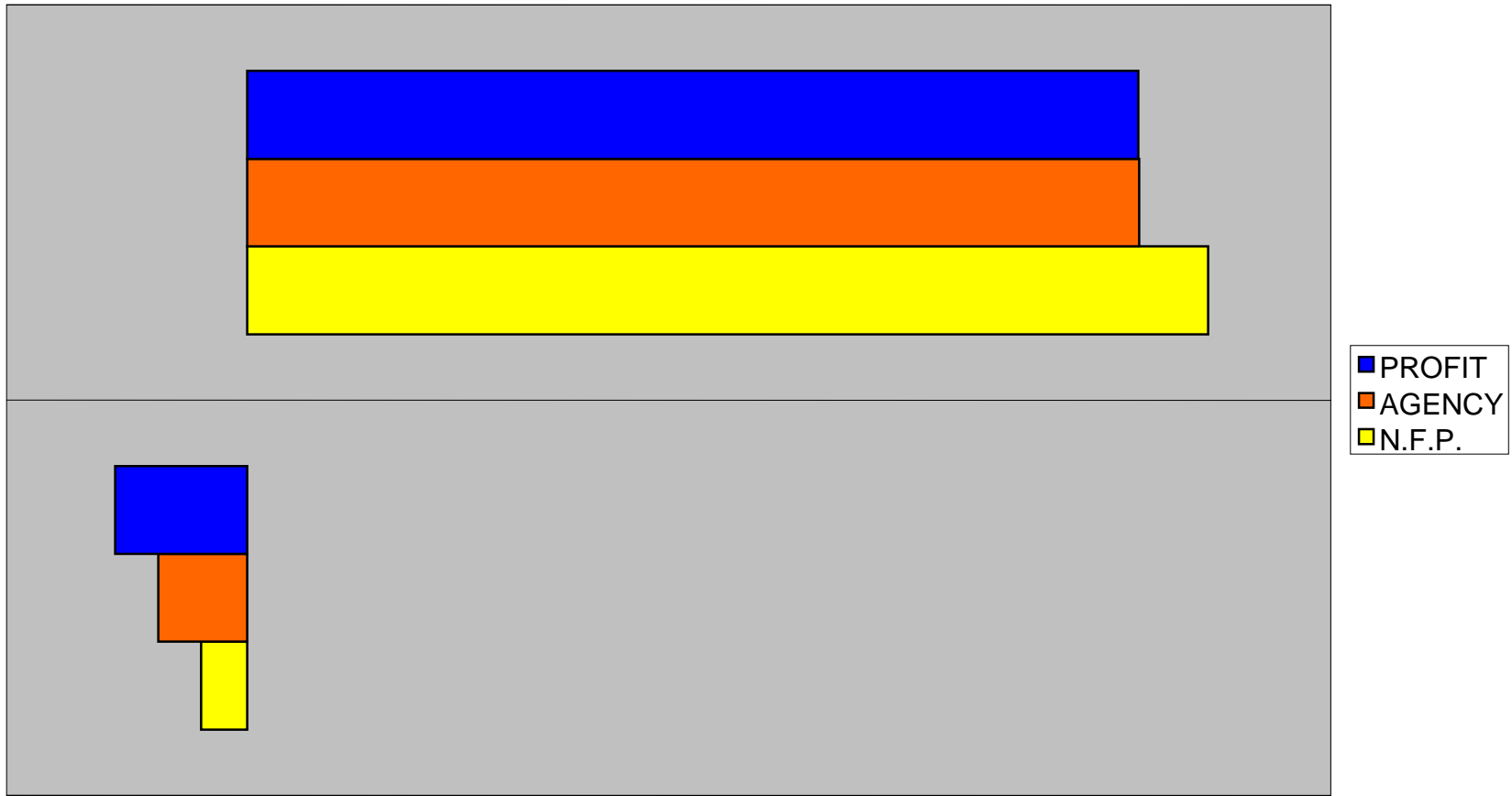


	LESS RELEVANT	MORE RELEVANT
■ PROFIT	-14%	65%
■ AGENCY	-17%	63%
■ N.F.P.	-22%	42%

BUSINESS CASE - CHART 3BC

**EMPLOYING PWD'S INCREASES WORKPLACE DIVERSITY, WHICH YIELDS BETTER INFORMED DECISIONS**

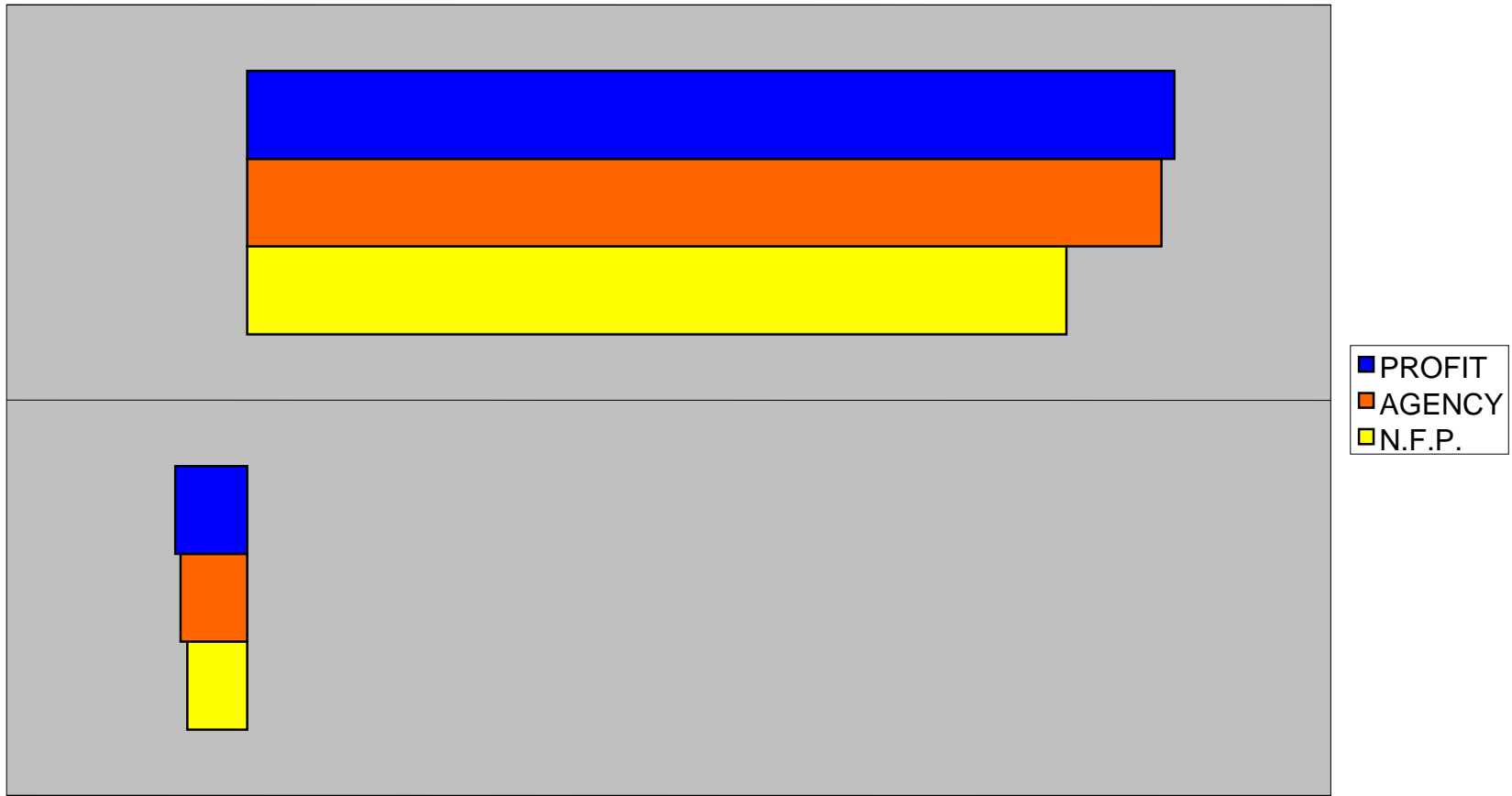
% of total responding



	LESS RELEVANT	MORE RELEVANT
PROFIT	-11%	74%
AGENCY	-7%	74%
N.F.P.	-4%	80%

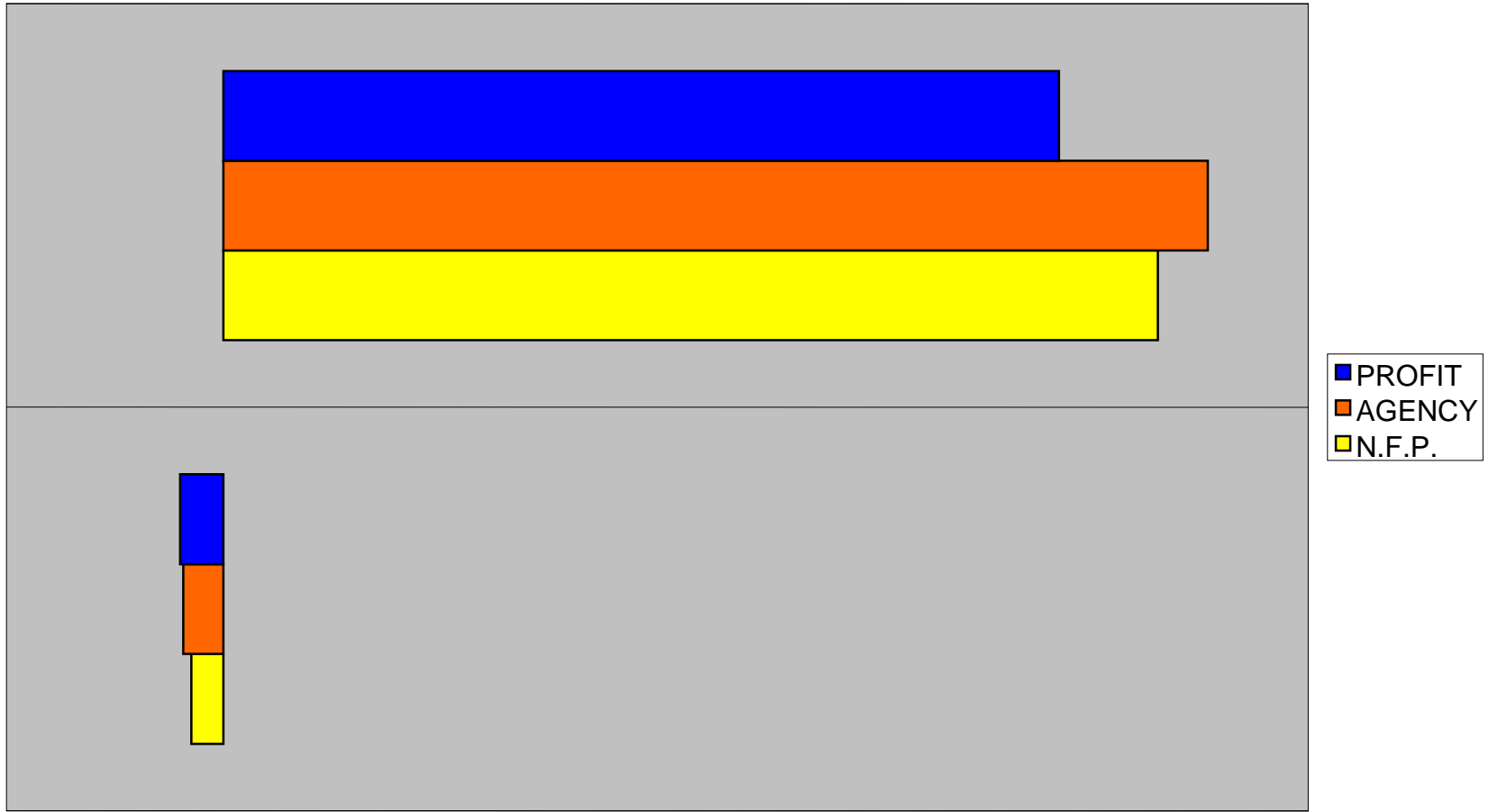
BUSINESS CASE - CHART 4BC

**PWD'S CAN BRING NEW AND DIFFERENT SKILLS THAT CONTRIBUTE TO A RICHNESS OF IDEAS  
AND CAN BE A SOURCE OF INNOVATION**  
% of total responding



	LESS RELEVANT	MORE RELEVANT
PROFIT	-6%	77%
AGENCY	-6%	76%
N.F.P.	-5%	68%

**MAKING THE WORKPLACE ACCESSIBLE IMPROVES IT FOR EVERYONE**  
 % of total responding



	LESS RELEVANT	MORE RELEVANT
■ PROFIT	-4%	77%
■ AGENCY	-4%	91%
■ N.F.P.	-3%	86%

**EMPLOYEES WITH DISABILITIES CAN BRING KNOWLEDGE THAT CAN ASSIST WITH GROWTH AND CHANGE**  
 % of total responding

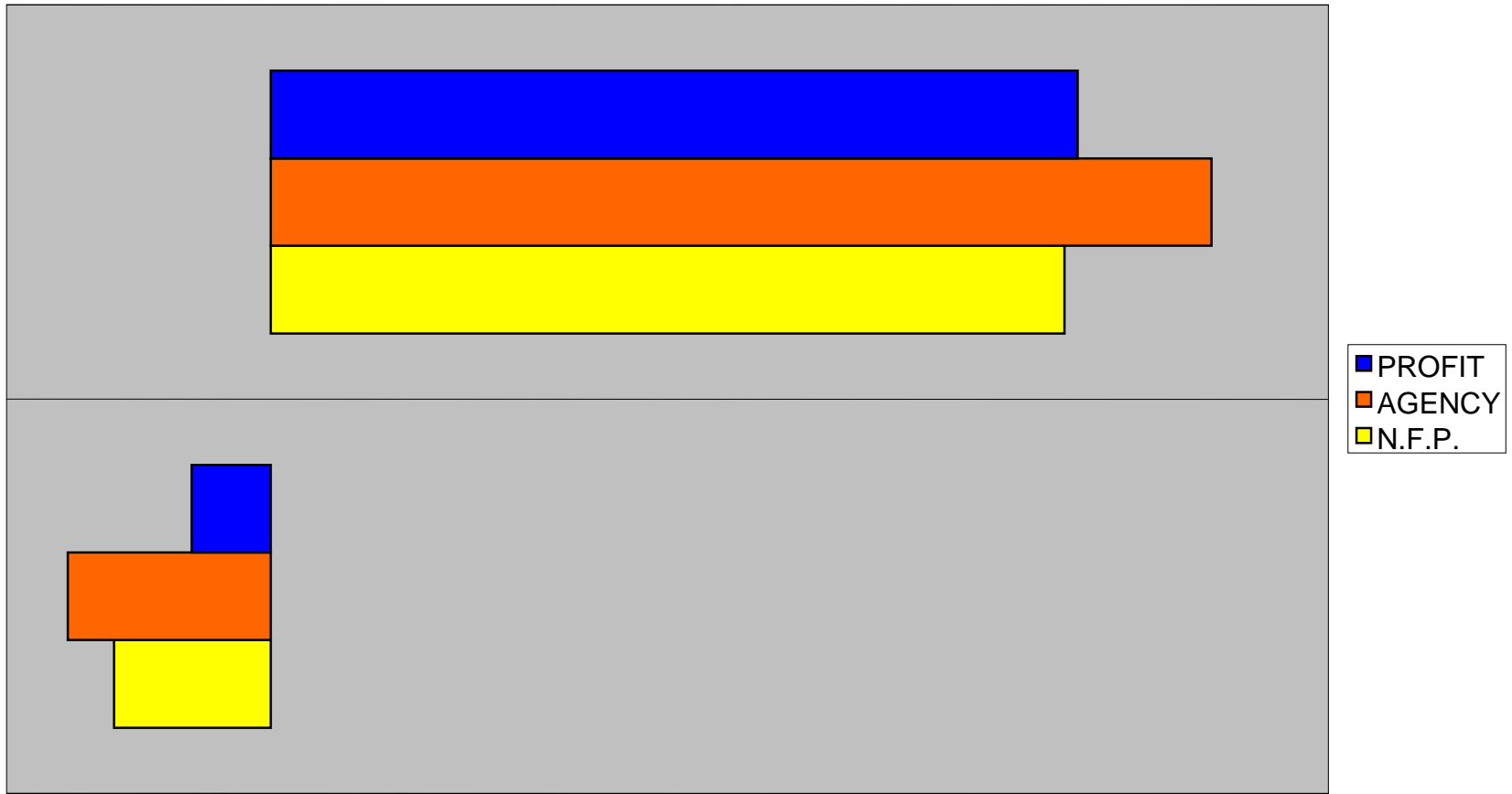


	LESS RELEVANT	MORE RELEVANT
PROFIT	-9%	64%
AGENCY	-7%	67%
N.F.P.	-8%	69%

BUSINESS CASE - CHART 7BC

**EMPLOYING PWD'S HELPS ENSURE COMPANIES MEET LEGAL OBLIGATIONS TO ACHIEVE SOCIAL JUSTICE**

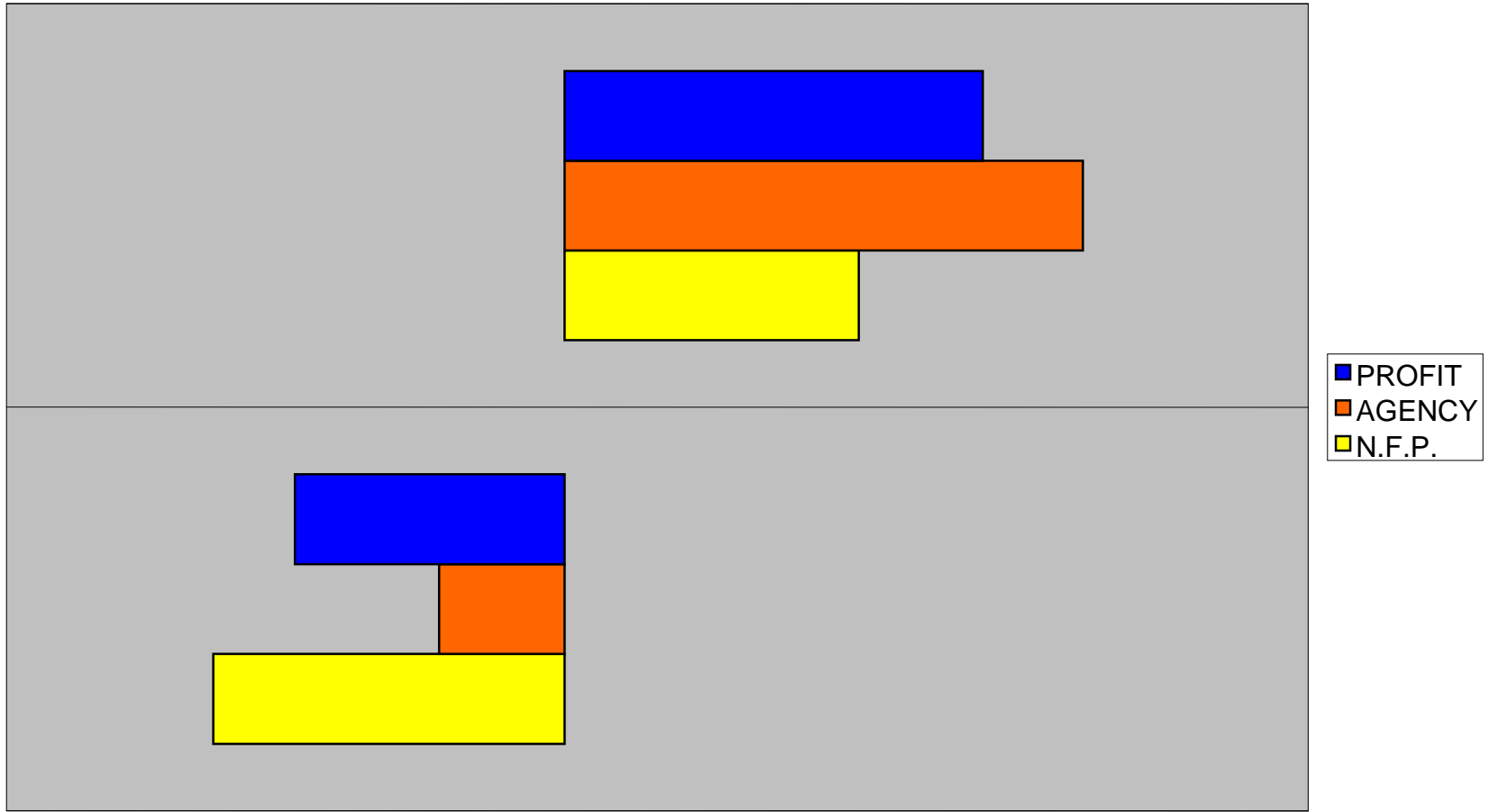
% of total responding



	LESS RELEVANT	MORE RELEVANT
■ PROFIT	-6%	61%
■ AGENCY	-15%	71%
■ N.F.P.	-12%	60%

BUSINESS CASE - CHART 8BC

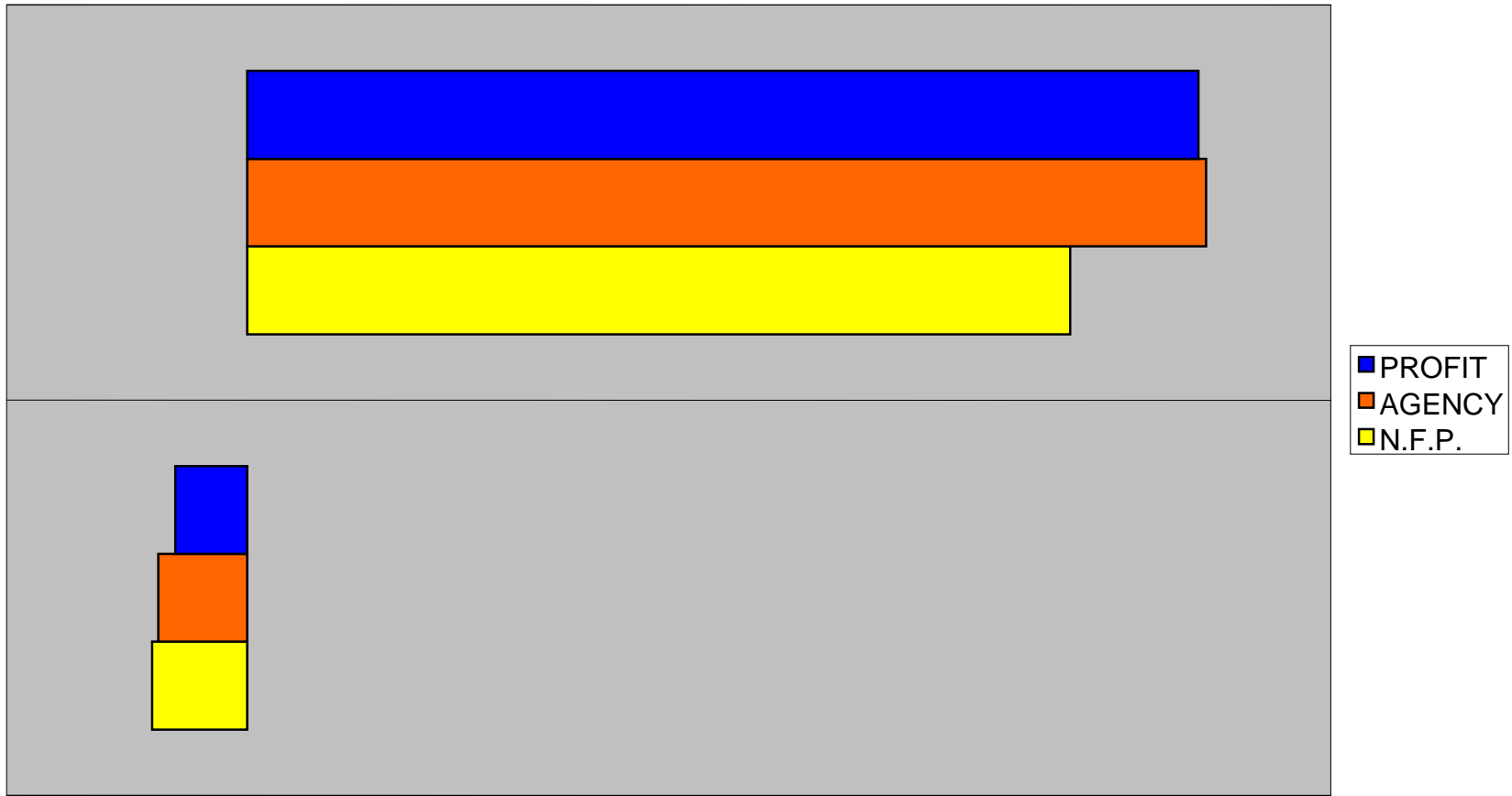
**RE-INTEGRATING EMPLOYEES WHO BECOME DISABLED LOWERS INSURANCE COSTS**  
 % of total responding



	LESS RELEVANT	MORE RELEVANT
■ PROFIT	-29%	45%
■ AGENCY	-13%	56%
■ N.F.P.	-38%	32%

**RE-INTEGRATING EMPLOYEES WHO BECOME DISABLED BUILDS EMPLOYEE MORALE AND TRUST**

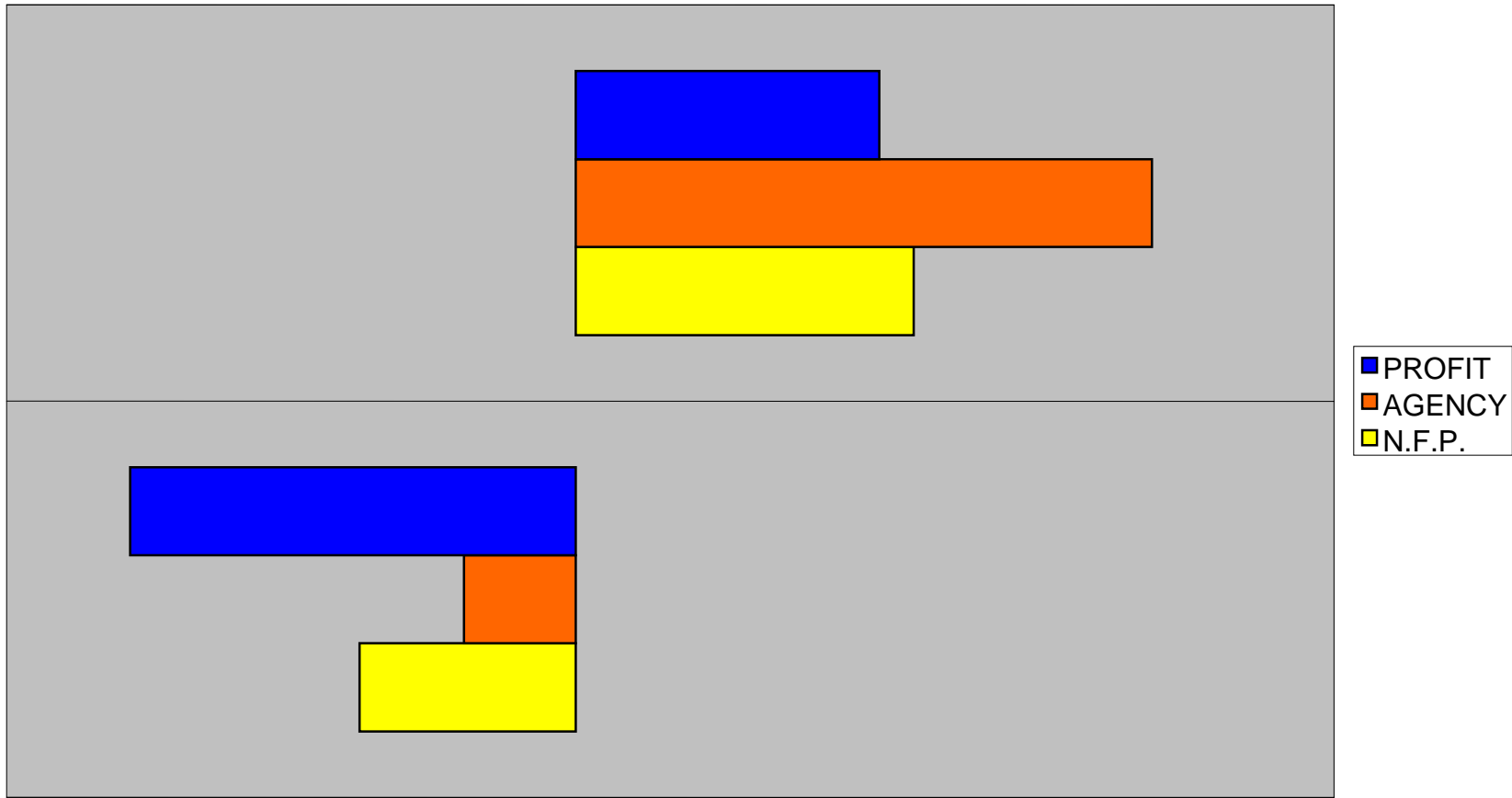
**% of total responding**



	LESS RELEVANT	MORE RELEVANT
PROFIT	-6%	79%
AGENCY	-7%	80%
N.F.P.	-8%	68%

**EMPLOYING PWD'S HELPS COMPANIES ACCESS A BROADER RANGE OF CONTRACTING OPPORTUNITIES**

% of total responding



	LESS RELEVANT	MORE RELEVANT
■ PROFIT	-47%	32%
■ AGENCY	-12%	61%
■ N.F.P.	-23%	36%